

March 2026 Monthly Report

The only hints of spring that we noticed in March were the Ice Road closing, windsleds running, and eventually the ferries breaking out. We still have piles of snow to greet us every morning, and with no warm days in the forecast, they will be sticking around for a while. At MRF things have picked up slightly. With boats running, Michael and Woodstock have made some trips to unload trash and demo that was collected since the boats have shut down. Looking forward to April, we will be expecting some busier days, along with being back open on Mondays.

For the month of March, there was some hauling done. Trevor has started making trips with Michael during these hauls to get some driving time in preparation for his CDL driving test. Over the month of March, there were 3 hauls made totaling 27.49 tons of material. These 3 loads consisted of 2 loads of demo at 17.28 tons and 1 load of solid waste at 10.21 tons. For the first quarter of this year, we have made 10 hauls totaling 75.84 tons, while last year we 16 hauls (there was a couple pickup truck loads of household hazardous waste at the start of 2025) totaling 82.40 tons.

Baling had a slight uptick compared to February. For the month of March, we made 2 bales of cardboard totaling 2,276 pounds and one of aluminum for 512 pounds. Compared to the first quarter of the year we are down about 25%. This year we have made 7 bales totaling 6,308 pounds whereas last year we made 9 bales totaling 8,404.

Earlier this month we decided on a truck that we would like to purchase for our new-to-us hooklift truck. In a previous report I mentioned that Matt and I made a trip down to Rice, MN to look at some trucks that they had in inventory. Out of their inventory there were two trucks that caught our eye. One was a 2016 Freightliner M2 that was already built with a hook, and the other was a 2020 Western Star 4700 that has not been built yet with a hook.

After weighing our options and taking one last search on the internet for trucks, we decided to go with the 2020 Western Star. Our budget for a truck purchase was a total of \$185,000 (\$180,000 plus \$5,000 for travel). The cost of this truck when it is finished will be \$188,000. One reason we are a little over budget was that we opted for the Galbreath hook system, which was a couple thousand more than the Swaploader hook system. The Galbreath hook is what we already have on “The Beast” and “Woodstock”, so parts will be interchangeable. We feel we can make up for the extra cost for this truck by keeping other line items in our operating budget down. We made a report for the Town Board on why we picked this truck and from that report, a couple of key points are:

- This truck is like the Town’s newer dump truck “220” Which is also a 2020 Western Star 4700. The one we are purchasing has a larger motor and a 10 speed autoshift transmission where 220 has a Allison 6 speed automatic transmission.
- Matt highly recommends Freightliner/Western Star for dealer support, parts, ease to work on, and emission equipment reliability.

March was the last month where we were closed on Mondays. Until next December our hours are going to be Monday, Wednesday and Saturdays 8:30AM-2:30PM. Along with being open an extra day of the week, you will start seeing less of Trevor at the MRF. Trevor did a wonderful job covering MRF over the winter, but now that we are into spring, he will start working on road spring cleanup from plowing and getting the parks ready for another season. Thank you Trevor for covering!

We'll see you next time at the MRF!

Respectfully Submitted,

Evan R Erickson

Sales summary - March

| | Mar-25 | Mar-26 |
|-----------------------|------------|--------------|
| Gross sales | \$7,970.24 | \$6,239.98 |
| Card Discount | (\$923.50) | (\$1,148.75) |
| Net sales | \$7,046.77 | \$5,091.23 |
| Card Fees | (\$190.97) | (\$97.17) |
| Total number of sales | 489 | 486 |

Open invoices after March Billing: **\$4,558.12**
MRF Card Balance: **\$18,559.95**

Notes:

Difference in card discount: The new MRF cards started in December of 2024. Customers were still using old punch cards that they purchased in the past. Now 99% of the cards used are the new MRF cards. Only some people ask for the old cards still.

| Date | Vehicle | Material | Category | Employee | Destination | Number of Hours | Equipment Cost | Labor Cd | Tons | Cost per Ton | Price per Ton | Tippling Fees | Recycling Income | Ferry Fee | Fuel | Other Fees | Total Cost/Revenue of Haul | Cost/Revenue per pound |
|--------------|------------|-------------|-----------|---------------|-----------------------|-----------------|--------------------|--------------------|----------------|--------------|---------------|--------------------|--------------------|--------------------|------------------|-----------------|----------------------------|------------------------|
| 1/5/2026 | Woodstock | Demo | Waste | Michael Haben | Republic, Ashland | 3.25 | 264.23 | 125.61 | 7.55 | \$ 92.61 | | \$ 699.21 | - | \$ 380.00 | | | \$ (1,469.04) | \$ (0.10) |
| 1/22/2026 | Woodstock | Demo | Waste | Michael Haben | Republic, Ashland | 5.5 | 447.15 | 212.58 | 8.13 | \$ 92.61 | | \$ 752.92 | - | \$ 394.00 | | | \$ (1,806.64) | \$ (0.11) |
| 1/23/2026 | Woodstock | Scrap Metal | Recycling | Michael Haben | Chicago Iron, Ashland | 8 | 650.40 | 309.20 | 8.22 | | \$ 100.00 | - | \$ 822.00 | \$ 69.86 | | \$ 27.89 | \$ (235.35) | \$ (0.01) |
| 1/26/2026 | Woodstock | Demo | Waste | Michael Haben | Republic, Ashland | 5.5 | 447.15 | 212.58 | 4.52 | \$ 92.61 | | \$ 418.60 | - | \$ 338.00 | \$ 141.93 | | \$ (1,558.29) | \$ (0.17) |
| 1/27/2026 | Woodstock | Solid Waste | Waste | Michael Haben | Republic, Ashland | 7.5 | 609.75 | 289.88 | 8.22 | \$ 92.61 | | \$ 761.25 | - | \$ 394.00 | | | \$ (2,054.89) | \$ (0.12) |
| 1/28/2026 | Woodstock | Demo | Waste | Michael Haben | Republic, Ashland | 6 | 487.80 | 231.90 | 11.52 | \$ 92.61 | | \$ 1,086.87 | - | \$ 436.00 | | | \$ (2,222.57) | \$ (0.10) |
| 2/6/2026 | MRF-Pickup | Wire/Cats | Recycling | Michael Haben | Chicago Iron, Ashland | 4 | 65.92 | 154.60 | 0.1855 | | \$ 5,483.29 | - | \$ 1,017.15 | - | \$ 38.63 | | \$ (798.00) | \$ (2.04) |
| 3/23/2026 | Woodstock | Demo | Waste | Michael Haben | Republic, Ashland | 4.5 | 365.85 | 173.93 | 7.86 | \$ 92.61 | | \$ 727.91 | - | \$ 373.00 | \$ 47.34 | | \$ (1,698.03) | \$ (0.11) |
| 3/25/2026 | Woodstock | Demo | Waste | Michael Haben | Republic, Ashland | 5 | 406.50 | 193.25 | 9.42 | \$ 92.61 | | \$ 872.39 | - | \$ 387.00 | | | \$ (1,859.14) | \$ (0.10) |
| 3/27/2026 | Woodstock | Solid Waste | Waste | Michael Haben | Republic, Ashland | 5 | 406.50 | 193.25 | 10.21 | \$ 92.61 | | \$ 945.55 | - | \$ 422.00 | \$ 190.33 | | \$ (2,157.63) | \$ (0.11) |
| 4/8/2026 | Woodstock | Cardboard | Recycling | Michael Haben | Chicago Iron, Ashland | 4.5 | 365.85 | 173.93 | 8.1 | | \$ 40.00 | - | \$ 324.00 | \$ 406.00 | | | \$ (621.79) | \$ (0.04) |
| Total | 11 | | | | | 58.75 | \$ 4,517.10 | \$ 2,270.89 | 83.9355 | | | \$ 6,244.69 | \$ 2,163.15 | \$ 3,599.86 | \$ 418.23 | \$ 27.89 | \$ (14,915.30) | \$ 0.10 |